

Quick Check Drive™ Customer Testimonials



HUNTER
Engineering Company

Terry Thompson Chevrolet

Daphne, AL

“ We recently purchased Quick Check Drive for our service drive and it has been paying for itself without a doubt. We were doing about 60 alignments per month on average. The first month we had [Quick Check Drive] running, we did 120 alignments.

In just three months of having Quick Check Drive, we've saved \$3,500 with the Body Damage Cameras. ”



Jason Morris

Service Director, Terry Thompson Chevrolet



I've always been a Hunter customer because of the products, technology and service I receive after a sale. We recently purchased Quick Check Drive for our service drive and it has been paying for itself without a doubt. Before purchasing Quick Check Drive, we were doing about 60 alignments per month on average. The first month we had the system running, we did 120 alignments.

One of the biggest benefits of Quick Check Drive is the body-damage cameras. Many customers show mistakenly claimed that we've damaged their vehicles. When we pull the photos up and shocked. In just three months of having Quick Check Drive, we've saved \$3,500 with the body-damage cameras.

Customers can simply drive through our service drive and I can check alignment on 100% of my vehicles without the need for labor. Once the customer gets out of their vehicle and they see either green or red on the monitor, it starts a conversation. We also attached the alignment printouts on customer's repair order so we can go over the results with them – seeing is believing.



Jason Morris
Service Director, Terry Thompson Chevrolet



Jay Wolfe Toyota of West County

Ballwin, MO

“

Every single car is checked which is visible to the customer and advisor... with that visual aid, it makes it much easier to sell. As a result, our numbers have doubled. We were averaging 170 to 200 [alignments].

Now we've reached as high as 383 in one month.”



Johnnie Andrawos

Managing Partner, Jay Wolfe Toyota of West County



✓ **80+ alignments**
per month

✓ **Additional \$13-16K**
gross profit per month

✓ **\$2,500 saved**
per month in labor



<https://youtu.be/9c8cKaj-Uo4>

Jay Wolfe Toyota doubled their alignment business!

See it in action!

▶ **@HunterEngCo**



Open camera and scan!

Eddy's Toyota

Wichita, KS

“

I knew I could build customer retention with Quick Check Drive;
I knew I could offer customers something that no one else had...
It was a no-brainer to put [Quick Check Drive] in all the stores —
plus the machine pays for itself in months and not years.”



Terry West

Chief Operations Officer, Eddy's Toyota



✓ **90% decrease in**
body damage claims

✓ **300% increase in**
alignment sales in one month



<https://youtu.be/ccwEX-7c6Pw>

See it in action!

 **@HunterEngCo**



Open camera and scan!

***Alignment sales increased by 300% and body damage
claims decreased by 90% in one month!***

Cable Dahmer Chevrolet Independence

Independence, MO

“ We just recently switched to Flightboard where the customer sees it walking in. Just that piece has picked up an ***additional one to two alignments per day.*** ”



Rich Frost

Service Manager, Cable Dahmer Chevrolet Independence



✓ 4-5 additional alignments per day

✓ 1-2 additional alignments with Flightboard™



<https://youtu.be/x15N-hN9fTc>

See it in action!

▶ @HunterEngCo



Open camera and scan!

Service Advisors were able to schedule an additional one to two alignments (on average) using Flightboard™!

Suntrup Kia South

St. Louis, MO

“

Once we put the numbers to it and thought about where we were at and what we could achieve with alignments and tires, we made the investment.

This is the best piece of equipment you can buy to help your sales, your retention, and your overall customer experience.”



Elliot Silk

Service Director, Suntrup Automotive Group



✓ Expected ROI made
spending additional
up-front capital easy

✓ Alignment techs
have **doubled**
production

✓ Most successful
month brought in
340 alignments



https://youtu.be/_igLGvKdtms

See it in action!

▶ @HunterEngCo



Open camera and scan!

*Techs have doubled production and the store has had
their most successful month for alignments yet!*

Let us know of your experience with any of Hunter's products or services.

Speak with your local Hunter Representative or contact us directly at testimonials@hunter.com.

See it in action at <https://youtu.be/d4HeoAwSRNM>



Check out other Hunter literature for more detailed product information.

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0821BH

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From 7695-T, 08/21
Supersedes Form 7695-T, 06/19